



Promoting Investment among APEC Economies



November 4, 2017 • Ho Chi Minh, Vietnam
IPBA/VBLC/VIAC/Judicial Academy, Ministry of Justice
Regional Conference

The IPBA and VBLC invite you to attend the IPBA-VBLC-VIAC-Judicial Academy, Ministry of Justice regional conference, taking place on **Saturday, November 4, 2017** in **Ho Chi Minh City, Vietnam** at the Sheraton Hotel. Join an audience of lawyers, in-house counsel and business people to address the pertinent issues faced in the APEC region, particularly focused on enhancing outbound and inbound investment. This crucial one-day event offers a unique opportunity for business leaders and practitioners to share their expertise and develop new strategies to deal with pressing concerns.

This Conference is the first IPBA Regional Conference organized in Vietnam, hosted by the APEC Committee and the IPBA Vietnam Committee, together with the Vietnam Business Lawyers Club (VBLC) of the Vietnam Bar Federation, the Vietnam International Arbitration Centre (VIAC), and the Judicial Academy of the Ministry of Justice.

The conference will include speakers from multinational corporations, large national enterprises, leading international law firms, and regional and national law firms who will evaluate the prospects and analyze the current issues related to trade and investment cooperation in the APEC region, discuss developments in outbound investment from major APEC economies to emerging markets, compare the pros and cons on arbitration and dispute settlement in different arbitration forums, review ways to navigate an increasingly complex regulatory environment related to anti-corruption, tax, land, valuation and many other issues.

Pay by Friday, October 20th:

IPBA, VBLC and VIAC members: 1,200,000VND

Other participants: 1,500,000VND

Pay on October 21 or later:

IPBA, VBLC and VIAC members: US\$60.00

Other participants: US\$80.00

Registration:

Online: VBLC.com.vn

By e-mail to: yen.nguyen@VBLC.com.vn

By phone to Ms. Nguyen Thi Yen: +84 973603942

Topic 1: 8:00 AM -12:30 PM “APEC Outlook - Opportunities and Challenges of Investment”

8:00AM **Conference Registration**

8:30AM **Welcoming Remarks from IPBA, VBF, VBLC, VIAC, Judicial Academy**

- IPBA: Shigehiko Ishimoto; Chair, APEC Committee
- VBF: Do Ngoc Thinh; Chairman
- VBLC: Tran Anh Duc; Chairman
- VIAC: Vu Xuan Phong; Vice-Chairman
- Judicial Academy: Nguyen Thi Minh Hue; Deputy Rector

Speech: Prof Jenik Radon; Columbia University, NY, USA - Infrastructure and UN/APEC Sustainable Development Goals: What does it take to achieve them?

9:15AM **Session 1: Challenges/Opportunities to Investments in the APEC Region**

Moderator Shigehiko Ishimoto: Mori Hamada & Matsumoto

Panelists • Covington & Burling: Robert S.Wang (Senior Policy Adviser, U.S. Former Foreign Service Officer at US Department of State)

- Chandler MHM Limited, Bangkok: Satoshi Kawai; Managing Partner
- Coca-Cola Beverage Vietnam Ltd: Le Tu Cam Ly; Indochina General Counsel
- Sumitomo Corporation Vietnam: Vu Linh Chi; General Counsel

This session revisits the overview of investments in APEC members, focused on Vietnam, and the role of APEC (its goals, challenges, how to overcome and the challenges/opportunities to investment), TPP failure and beyond, and provides an update on new investment opportunities.

10:45AM **Tea Break and Networking**

11:15 AM **Session 2: Outlook for investment in emerging APEC economies - USA, Japan, Korea, China, Taiwan, Australia**

Moderator Motohisa Nakagawa; Nagashima Ohno & Tsunematsu, Partner

Panelists • Baker & McKenzie: Fred Burke; Managing Partner

- King & Wood Mallesons, Shanghai: Armstrong Chen; Partner
- Justus Law Firm, Taipei: Joana Chang; Senior Associate
- Shin & Kin, Vietnam: Gil Yeong Min; Partner
- Oh-Ebashi LPC & Partners: Shin Tada; Attorney

This session is lively with many speakers and moderators will discuss about the current legal markets in those countries and then suggest how they may need lawyers from other countries for hosting investments.

11:15AM **Session 3: ASEAN outlook and its Contribution to APEC**

Moderator Jose Cochingyan III, IPBA Officer

Panelists • Lexcomm (Vietnam): Luong Van Trung; Partner

- Sok Xing & Hwang (Cambodia): Sok Lor; Managing Partner
- Chooi & Company (Malaysia): Raphael Tay; Partner
- LNT & Partners (Vietnam): Tran Thai Binh; Partner

Note: the theme is the experience of ASEAN countries' lawyers in cooperating with other APEC members. What the shortcomings are and how to foster the relationships among the region.

12: 45PM **Networking Lunch**

Introduction about the IPBA, APEC, IPBA Vietnam, VBF, VBLC

Topic 2: 2:00PM - 6:00PM: ASEAN and Vietnam Outlook

2:00PM Session 4: Vietnam Equitization

Moderator Phong Tran, VILAF

- Panelists**
- Allens Linklaters: Bui Khanh Linh; Partner
 - Frasers: Mark Fraser; Managing Partner
 - LNT & Partners: Le Net; Partner
 - YKVN: Duong Thu Ha; Partner

The theme of the session would be the challenge of equitization in Vietnam, as to the NPL, the land valuation and capital contribution, tax, the finding of strategic investors, the divestment of the investors, the bidding process, the foreign capital ratio and the expectation for future development.

3:15 PM Session 5: Vietnam IPO and Infrastructure Investment

Moderator Tran Anh Duc, Allen & Overy

- Panelists**
- Baker & McKenzie: Nguyen Hoang Kim Oanh; Partner
 - VietjetAir: Vo Sy Chung Head of Legal
 - Frasers: Nguyen Thi Lang; Partner
 - VILAF: Luu Hoang Ha; Partner

From the success of Vietjet IPO, with topics to attract in-house lawyers: how to bring your company successful on the stock market.

4:30PM Tea Break and Networking

4:45PM Session 6: Dispute Settlement in APEC Economies - Towards Efficiency and Fairness

Moderator Chau Viet Bac, Vietnam International Arbitration Centre (VIAC)

- Panelists**
- Arbitration Association Brunei Darussalam (AABD): Dr. Colin Ong, QC
 - Drew & Napier LLC (Singapore): Mahesh Rai; Director
 - Luat Viet: Tran Duy Canh; Senior Partner
 - Kennedys Legal Solutions (Singapore): Kevin Kwek; Co-Managing Partner
 - YKVK: Do Khoi Nguyen; Partner

This session discusses how we can make the arbitration process quicker and lower cost, yet more efficient and fair, what the challenges are of arbitration centres and how to overcome them.

6:15PM Concluding Remarks

- VBF: Do Ngoc Thinh; Chairman
- IPBA: Jose Cochingyan III; IPBA Officer
- VBLC: Tran Tuan Phong; Board of Governors, Former Chair

6:30PM Vietnam Traditional Performance Receptions from Law Firms in Vietnam